J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 43/2024

(*NEW SEASON TEAS ONLY)

Market Report

LEAF	DUST
* Market witnessed good demand.	* Market witnessed good demand.
* Best and good varieties irregular and lower.	* Best and good sorts irregular and easier following quality.
* Mediums followed a similar trend.	* Medium category lower.
* Plainer descriptions around last.	* Plainers barely steady.

Buying Analysis

LEAF	DUST
* WI: Active on liquoring varieties.	* MAJOR BLENDERS: Active
* Major Blenders: Active.	* WI: Operated on liquoring varieties.
* INTERNALS : Fair support.	* INTERNALS : Fair support.
* Exporters: Selective enquiry on bolder brokens.	

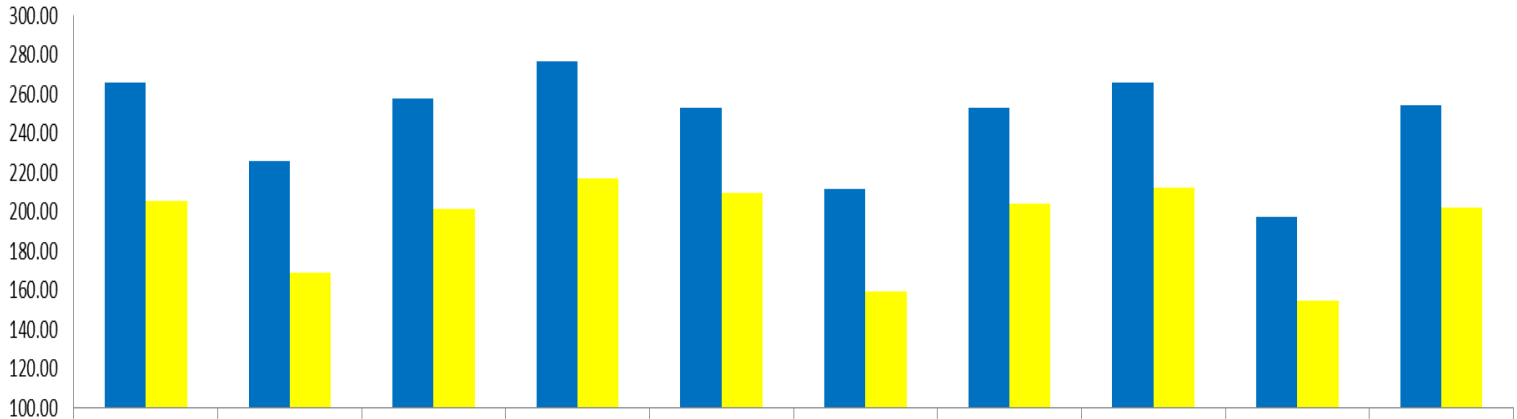
AUCTION AVERAGES

	2024/25			2023/24			2022/23			UPTO Sale 43		
	Sale 43	Sale 42	+/-	Sale 42	Sale 41	+/-	Sale 43	Sale 42	+/-	2024/25	2023/24	2022/23
LEAF	247.21	250.03	-2.82	192.99	193.03	-0.04	193.08	202.88	-9.80	257.91	203.70	204.85
DUST	250.42	256.33	-5.91	185.83	190.49	-4.66	202.31	205.45	-3.14	247.44	197.15	204.79
TOTAL	**248.34**	**252.31**	-3.97	**191.17**	**192.31**	-1.15	**195.57**	**203.55**	-7.98	**254.30**	**201.81**	**204.83**

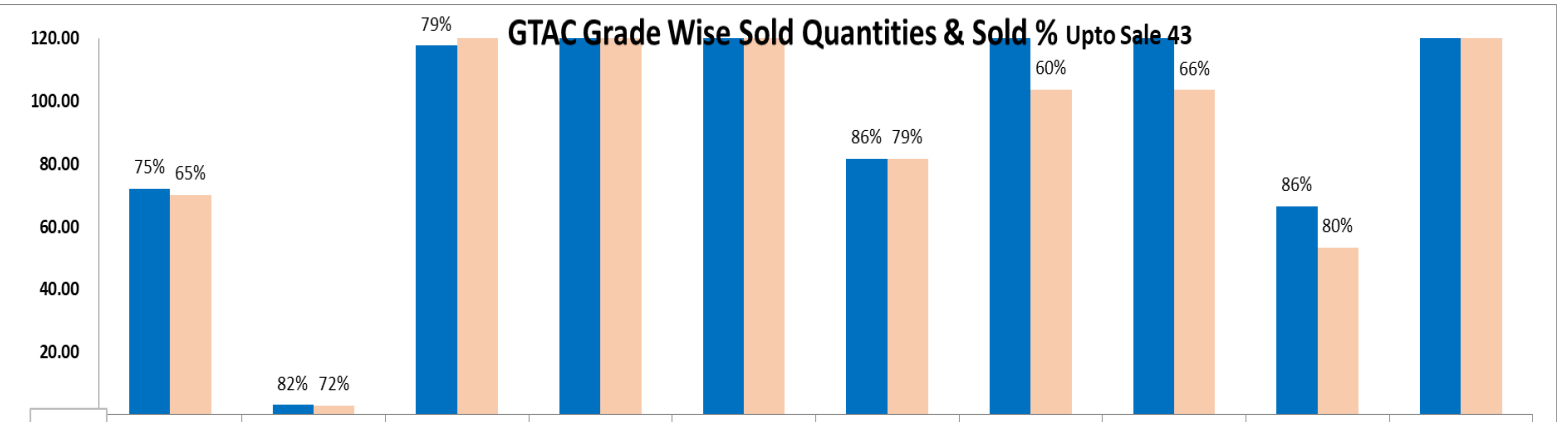
GTAC AUCTION AVERAGES

SALE		36	37	38	39	40	41	42	43
LEAF	2024/25	262.95	263.42	262.42	255.03	255.77	0.00	250.03	247.21
	2023/24	192.32	193.46	197.08	199.41	201.19	193.03	192.99	0.00
DUST	2024/25	255.88	260.56	260.56	258.67	254.63	0.00	256.33	250.42
	2023/24	194.12	193.94	196.56	195.89	195.58	190.49	185.83	0.00
TOTAL	2024/25	260.34	262.41	261.80	256.32	255.38	0.00	252.31	248.38
	2023/24	192.88	193.60	196.93	198.42	199.58	192.31	191.17	0.00

GTAC Grade Wise Averages Upto Sale 43



	BOP	BOPL	BOPSM	BP	OF	LEAF SEC	PD	D	DUST SEC	TOTAL
2024/25	265.94	226.03	257.70	276.98	252.83	211.37	252.89	266.02	197.47	254.30
2023/24	205.71	168.85	201.54	217.27	209.44	159.41	203.82	212.49	154.39	201.81



L. KGS	BOP	BOPL	BOPSM	BP	OF/PF	LEAF SEC	PD	D/CD	DUST SEC	TOTAL
2024/25	71.90	3.06	117.57	214.07	146.07	81.54	125.78	141.90	66.50	968.39
2023/24	69.95	2.80	121.18	221.57	143.06	81.44	103.55	103.46	53.29	900.29

OFFER / SOLD QUANTITY & AVERAGE PRICE (2024/25)

	THIS SALE				LAST SALE				UPTO Sale 43			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	29,68,000	21,24,651	253.29	28%	29,87,670	22,29,450	255.21	25%	5,35,24,095	4,27,01,748	267.47	20%
FANNINGS	9,15,071	6,04,687	246.61	34%	10,47,119	6,90,190	250.24	34%	3,75,59,410	1,46,07,280	252.83	61%
LEAF SEC.	3,86,428	3,54,799	211.78	8%	3,91,895	3,68,994	218.34	6%	77,40,655	61,12,300	203.28	21%
LEAF TOTAL	**42,69,498**	**30,84,138**	**247.21**	**28%**	**44,26,683**	**32,88,634**	**250.03**	**26%**	**9,88,24,160**	**6,34,21,329**	**257.91**	**36%**
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	19,68,445	13,46,665	259.09	32%	20,42,631	15,03,070	265.15	26%	2,06,17,589	2,67,68,273	259.85	-30%
DUST SEC.	3,79,215	3,42,203	216.30	10%	3,82,973	3,60,243	219.56	6%	69,46,195	66,49,686	197.47	4%
DUST TOTAL	**23,47,661**	**16,88,868**	**250.42**	**28%**	24,25,604	18,63,312	256.33	23%	2,75,63,784	3,34,17,959	247.44	-21%
TOTAL	**66,17,159**	**47,73,005**	**248.34**	**28%**	**68,52,287**	**51,51,946**	**252.31**	**25%**	**12,63,87,943**	**9,68,39,288**	**254.30**	**23%**

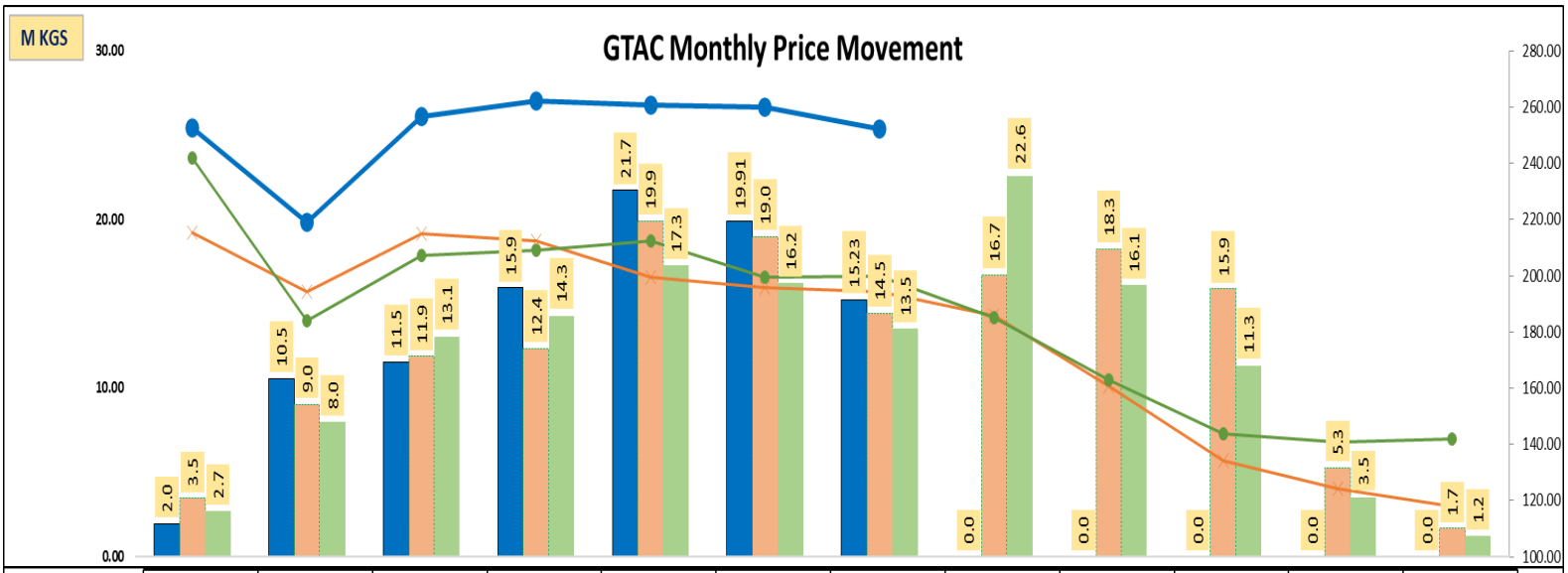
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 43			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	42,69,498	30,84,138	247.21	28%	44,26,683	32,88,634	250.03	26%	9,88,24,160	6,34,21,329	257.91	36%
2023/24	48,79,681	34,78,625	192.99	29%	47,00,474	34,12,126	193.03	27%	9,04,62,807	6,39,99,679	203.70	29%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	23,47,661	16,88,868	250.42	28%	24,25,604	18,63,312	256.33	25633%	2,75,63,784	3,34,17,959	247.44	-21%
2023/24	20,96,927	11,87,864	185.83	43%	19,09,920	13,39,043	190.49	30%	3,97,40,426	2,60,29,223	197.15	35%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	**66,17,159**	**47,73,005**	**248.34**	**28%**	**68,52,287**	**51,51,946**	**252.31**	**25%**	**12,63,87,943**	**9,68,39,288**	**254.30**	**23%**
2023/24	69,76,608	46,66,489	191.17	33%	66,10,394	47,51,168	192.31	28%	13,02,03,233	9,00,28,902	201.81	31%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2024/25		UPTO Sale 43			2024/25		UPTO Sale 43		
	Sale 43	Sale 42	2024/25	2023/24	2022/23	Sale 43	Sale 42	2024/25	2023/24	2022/23
BELOW 150	0.00	0.00	6.81	21.26	20.75	0.11	0.00	5.34	24.48	24.55
BETWEEN 151.00-200.00	10.44	9.25	19.85	31.13	34.60	11.08	10.26	14.48	30.39	31.84
BETWEEN 201.00-250.00	49.21	49.44	28.46	26.79	19.65	46.33	40.86	30.08	26.88	16.29
BETWEEN 251.00-300.00	26.01	25.74	20.98	12.94	15.84	25.61	28.75	23.50	13.59	14.63
BETWEEN 301.00-350.00	12.84	13.53	16.08	5.70	6.87	14.03	16.97	16.39	3.21	9.69
BETWEEN 351.00-400.00	1.38	1.95	6.23	1.34	1.72	2.52	2.79	8.08	1.24	2.59
ABOVE 400.00	0.12	0.10	1.58	0.85	0.58	0.33	0.37	2.14	0.19	0.40

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2024			LAST YEAR-2023			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
45	1,36,177	61,816	**1,97,993**	1,30,015	42,652	**1,72,667**	6,162	19,164	**25,326**
46	1,32,604	30,656	**1,63,260**	1,47,110	44,978	**1,92,088**	-14,506	-14,322	**-28,828**
47	1,36,150	41,467	**1,77,617**	1,57,130	48,036	**2,05,166**	-20,980	-6,569	**-27,549**
TOTAL	**4,04,931**	**1,33,939**	**5,38,870**	**4,34,255**	**1,35,666**	**5,69,921**	**-29,324**	**-1,727**	**-31,051**



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	252.14					
2023 AVG.	215.34	194.23	215.06	212.53	199.50	195.65	194.48	185.85	160.86	134.31	124.23	118.06
2022 AVG.	242.01	184.04	207.29	209.19	212.25	199.31	199.84	185.09	163.10	143.86	140.87	141.80

* Please note October 2024-25 Price is calculated on Sale 40,42,43 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 43

	LEAF				DUST				TOTAL			
OFFER		**42,69,498.3**	**Kgs**	**OFFER**		**23,47,660.6**	**Kgs**	**OFFER**		**66,17,158.9**	**Kgs**	
SOLD		**30,84,137.6**	**Kgs**	**SOLD**		**16,88,867.5**	**Kgs**	**SOLD**		**47,73,005.1**	**Kgs**	
SOLD %	**72%**			**SOLD %**	**72%**			**SOLD %**	**72%**			
ZONE	**Kgs**	**AVG**	**%**	**ZONE**	**Kgs**	**AVG**	**%**	**ZONE**	**Kgs**	**AVG**	**%**	
TCPL	4,12,339	**219.49**	**13%**	TCPL	3,33,259	**240.05**	**20%**	TCPL	7,45,598	**228.68**	**16%**	
HUL	4,07,151	**248.86**	**13%**	HUL	3,94,662	**275.54**	**23%**	HUL	8,01,812	**261.99**	**17%**	
W.India	4,21,183	**273.56**	**14%**	W.India	2,43,841	**245.53**	**14%**	W.India	6,65,024	**263.28**	**14%**	
WI.Pack	4,16,869	**276.79**	**14%**	WI.Pack	2,01,259	**276.49**	**12%**	WI.Pack	6,18,129	**276.69**	**13%**	
N.India	6,08,687	**237.45**	**20%**	N.India	1,44,688	**252.35**	**9%**	N.India	7,53,375	**240.31**	**16%**	
NI.Pack	2,36,466	**243.27**	**8%**	NI.Pack	24,654	**229.87**	**1%**	NI.Pack	2,61,120	**242.00**	**5%**	
Packeteers	1,80,540	**227.13**	**6%**	Packeteers	1,83,406	**209.15**	**11%**	Packeteers	3,63,946	**218.07**	**8%**	
C.India	37,082	**242.13**	**1%**	C.India	25,708	**236.77**	**2%**	C.India	62,790	**239.94**	**1%**	
Exports	1,16,792	**234.15**	**4%**	Exports	36,574	**200.74**	**2%**	Exports	1,53,366	**226.18**	**3%**	
Local	1,19,923	**242.27**	**4%**	Local	42,089	**225.90**	**2%**	Local	1,62,011	**238.01**	**3%**	
S.India	5,817	**254.17**	**0%**	S.India	0	**-**	**0%**	S.India	5,817	**254.17**	**0%**	
Others	1,21,289	**247.98**	**4%**	Others	58,727	**258.52**	**3%**	Others	1,80,017	**251.42**	**4%**	
TOTAL	**30,84,138**	**247.21**	**100%**	**TOTAL**	**16,88,868**	**250.42**	**100%**	**TOTAL**	**47,73,005**	**248.34**	**100%**	

ASSAM BATTING ORDER (GTAC+CTTA) Upto Sale 43						
MARK	2024-25			2023-24		
	RANK	KGS	AVG	RANK	KGS	AVG
GATOONGA	1	3,38,934	508.15	1	4,55,783	469.99
HOOKHMOL	2	2,05,913	487.86	2	2,64,854	438.23
MOKRUNG	3	2,50,284	470.98	3	2,50,989	428.77
HATIMARA	4	2,46,404	437.44	29	1,62,103	309.98
SALKATHONI	5	3,21,235	429.47	6	3,42,056	393.31
HALMARI	6	4,86,819	427.48	5	5,16,362	401.22
DOOMURDULLUNG	7	4,91,264	404.60	8	2,17,456	380.11
BANAMALIE	8	1,18,631	397.89	7	1,20,929	392.14
HAJUA	9	4,17,794	395.75	12	1,92,919	361.68
GHILLIDARY	10	1,88,589	385.33	10	2,05,856	369.98
DECKIAJULI	11	3,06,277	381.13	11	4,14,301	366.14
BORJAN	12	3,11,622	380.52	9	5,00,745	372.02
DUFLATING	13	3,28,276	379.80	16	2,92,356	347.63
HIRAJULI	14	1,30,896	379.36	33	78,579	300.05
KHARIKATIA	15	3,64,012	379.36	20	3,38,624	326.36
NAHORHABICLONALSPECIAL	16	1,35,359	376.91	17	1,15,773	345.51
KAMARBUND	17	1,69,283	375.81	15	1,37,115	350.75
KOOMTAI(B)	18	12,38,879	374.81	31	11,96,825	305.23
GELAKEY	19	2,00,594	371.41	19	1,57,033	330.44
HARMUTTY	20	1,22,876	366.12	28	81,877	311.70
DEHA	21	2,33,803	365.69	23	2,94,341	323.22
KAKADONGA	22	1,27,813	365.65	42	1,21,531	284.35
SOCKIETING	23	3,71,638	361.65	226	1,44,016	218.33
KHOOMTAIE	24	1,55,668	361.21	36	1,04,028	293.04
DOOMNI	25	6,98,231	361.04	26	6,38,490	312.08

* Above 50,000 Kgs

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